

Waste Professionals Management Seminar Series

Contract Essentials and Data Analytics



Presented by the Ontario Chapter of SWANA

The purpose of this seminar series is to provide waste management industry professionals with tools to broaden their knowledge and update skills on the way to more progressive positions in leadership or responsibility. The industry is changing rapidly with new program goals being pushed by government as well as tightening economics and the need to accomplish more with the same amount of funding. These seminars will not only equip you to become a better professional but offer enlightenment on issues that are going to be important in the next few years.

November 29, 2018, 9:00 AM- 4:00 PM

Best Western Milton Inn

Registration Fee: \$250 – Register online at swanaontario.org or email office@swanaontario.org

Morning Session Topic: ***Contract Essentials – Successful Procurement of Services and Facilities to Support Waste Management Activities.***

How to Author, Administer and Monitor Successful Contracts?

Karen Bieri, Purchasing Consultant

What Contract Issues Have Been Seen by Consultants as Challenging?

Bruce Matthews, CEO of Consulting Engineers of Ontario

What Are the Issues in The Bidding Process and Delivery Side From a Contractors View?

Rick Vandersluis, Vice President Business Development, Try Recycling

Afternoon Session Topic: ***Data Analytics in Waste Management - Exploring Business intelligence, Big Data, and Automated Collection of Data Points to Assist in Opportunities for Improvements in Route Optimization, Services and Efficiencies in Program Delivery***

Garbage In, Business Insight Out: The City of Toronto's Business Intelligence Journey!

Simon Dimuantes, Manager of Integrated Technology Management, City of Toronto

Managing Data Volume for Effective Knowledge Transfer to Managers, Customers and Internal Operations

Dennis Monestier, Environmental Sales Manager- Canada, Rehrig Pacific Company

Transforming Data to Insight

Dan Martin, Corporate Equipment Services Manager, Toromont CAT

Note: Lunch and Networking Opportunities Included.